1		STATE OF NEW HAMPSHIRE
2		PUBLIC UTILITIES COMMISSION
3		
4	September 16,	, <b>2020</b> - 10:06 a.m.
5	[Rer	mote Hearing conducted via Webex]
6	RE:	DG 20-105
7		LIBERTY UTILITIES (ENERGYNORTH NATURAL GAS) CORP. d/b/a LIBERTY UTILITIES:
8		Request for Change in Rates. (Hearing regarding temporary rates)
9		
LO	PRESENT:	Chairwoman Dianne Martin, Presiding Cmsr. Kathryn M. Bailey Cmsr. Michael S. Giaimo
L1		Jody Carmody, Clerk
L2		Eric Wind, PUC Remote Hearing Host
L 3		
L 4	APPEARANCES:	Reptg. Liberty Utilities (EnergyNorth Natural Gas) Corp., d/b/a Liberty
L 5		Utilities:
L 6		Michael J. Sheehan, Esq. Daniel P. Venora, Esq. (Keegan Werlin)
L 7		Jessica Ralston, Esq. (Keegan Werlin)
L 8		Reptg. Residential Ratepayers: Christa Shute, Esq.
L 9		Pradip Chattopadhyay, Asst. Cons. Adv. Office of Consumer Advocate
20		Reptg. PUC Staff:
21		Paul B. Dexter, Esq. Stephen Frink, Dir./Gas & Water Div.
22		Al-Azad Iqbal, Gas & Water Division
23	Court Rep	orter: Steven E. Patnaude, LCR No. 52
2 4		

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## PROCEEDING

CHAIRWOMAN MARTIN: We're here this morning in Docket DG 20-105 for a hearing regarding the Liberty Utilities (EnergyNorth Natural Gas) Petition for Temporary Rates.

And I need to make the findings, because this is a remote hearing.

As Chairwoman of the Public Utilities
Commission, I find that due to the State of
Emergency declared by the Governor as a result of
the COVID-19 pandemic, and in accordance with the
Governor's Emergency Order Number 12, pursuant to
Executive Order 2020-04, this public body is
authorized to meet electronically. Please note
that there is no physical location to observe and
listen contemporaneously to this hearing, which
was authorized pursuant to the Governor's
Emergency Order.

However, in accordance with the Emergency Order, I am confirming that we are utilizing Webex for this electronic hearing. All members of the Commission have the ability to communicate contemporaneously during this hearing, and the public has access to

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1
         contemporaneously listen and, if necessary,
 2.
         participate. We previously gave notice to the
 3
         public of the necessary information for accessing
 4
         the hearing in the Order of Notice. If anybody
 5
         has a problem during the hearing, please call
 6
         (603)271-2431. In the event the public is unable
 7
         to access the hearing, the hearing will be
         adjourned and rescheduled.
 8
                   Okay. Let's take appearances --
 9
         actually, let's take roll call attendance of the
10
11
         Commission first.
                   My name is Dianne Martin. I'm the
12
         Chairwoman of the Public Utilities Commission.
1.3
         And I am alone.
14
15
                   Commissioner Bailey.
16
                   CMSR. BAILEY: Good morning.
17
         Commissioner Kathryn Bailey. And I am alone.
18
                   CMSR. GIAIMO: Good morning. Michael
19
         Giaimo. I'm a Commissioner at the PUC, the
20
         Public Utilities Commission. And I, too, am
21
         alone.
2.2
                   CHAIRWOMAN MARTIN: Okay. Thank you.
23
         Let's take appearances, starting with Attorney
24
         Sheehan.
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1
                   MR. SHEEHAN:
                                  Good morning,
 2.
         Commissioners. Mike Sheehan, for Liberty
 3
         Utilities (EnergyNorth Natural Gas) Corp.
 4
         co-counsel with me on this hearing are Dan Venora
 5
         and Jessica Ralston. Although they may not speak
 6
         much today, I can assure you they have been
 7
         offering valuable assistance behind the scenes.
 8
                    Thank you.
                   MR. VENORA: Good morning.
 9
10
                   CHAIRWOMAN MARTIN: Good morning.
11
         do I see Attorney Kreis?
                   MS. SHUTE: Chairwoman.
12
1.3
                   CHAIRWOMAN MARTIN: There you are.
14
         there, Attorney Shute.
15
                   MS. SHUTE: Hi. Good morning.
                                                    Thank
16
         you, Chairwoman and Commissioners.
17
                   My name is Christa Shute. I'm here on
18
         behalf of the Office of the Consumer Advocate, as
19
         Staff Attorney, representing residential
20
         ratepayers. With me today is the OCA's Assistant
2.1
         Consumer Advocate, Dr. Pradip Chattopadhyay.
2.2
         -- Sorry, Don Kreis, the Consumer Advocate, sends
23
         his regrets that he had a scheduling conflict for
24
         today.
```

1 CHAIRWOMAN MARTIN: Okay. Thank you. 2. And Attorney Dexter. MR. DEXTER: Good morning, 3 4 Commissioners. Paul Dexter, on behalf of the 5 Commission Staff. Co-counsel Lynn Fabrizio is not able to join us today. I am joined by Steve 7 Frink and Al-Azad Iqbal from the Gas Division. CHAIRWOMAN MARTIN: All right. Great. 9 Well, good morning, everyone. I need to start with a follow-up on the 10 11 discussion we had last time about potential for 12 disqualification. I'd like to make a disclosure 1.3 on the record this morning, and then we can go 14 from there. As I said at the prehearing 15 conference, an issue in this case is a request 16 for recovery of funds relating to a special 17 contract involving the State of New Hampshire, 18 which related to the Concord Steam project. 19 Liberty has prefiled testimony of 20 William J. Clark and Mark R. Stevens, starting at 2.1 Page 17 of 22 of their testimony, which addresses 2.2 this issue in part. 23 Prior to coming to the Public Utilities

Commission, I was Associate Attorney General for

2.

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the State of New Hampshire, where the focus of my legal work in recent years was the contract and procurement process. Another attorney at the Attorney General's Office had negotiated the special contract related to Concord Steam that is at issue here. I was not involved in that. When he took a new position, during the interim I represented the State handling discussions with Liberty/EnergyNorth related to overages on the contract and who was responsible for them.

Attorney Sheehan was the attorney for Liberty during those discussions, and I dealt directly with Attorney Sheehan.

Due to the volume of work that I had related to also being the Chief of Staff at the Attorney General's Office, I assigned the case to another attorney, who ultimately negotiated a resolution. I was not involved in that negotiation, and I was not aware of the terms of the ultimate agreement.

With that disclosure, I will turn to the applicable standard for disqualification.

RSA 363:12, VII, requires a commissioner of the Public Utilities Commission to "disqualify

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1
         herself from proceedings in which her
 2
         impartiality might reasonably be questioned."
 3
         This is an objective, not a subjective, standard.
 4
         The Judicial Code of Conduct, which contains
 5
         nearly the same language, at Rule 38, Canon
 6
         2.11(A) provides additional guidance as to
 7
         situations where impartiality might reasonably be
         questioned. Two of those are relevant in this
 8
         case. And I'll read the sections I'm referring
 9
10
         to. At Paragraph (A), it says "A judge shall
11
         disqualify him or herself in any proceeding in
12
         which the judge's impartiality might reasonably
13
         be questioned, including, but not limited, to the
14
         following: Paragraph (5): "The judge (a) served
15
         as a lawyer in the matter in controversy." And I
16
         did serve as a lawyer in the matter that is in
17
         controversy before this Commission. And "(b)
18
         served in governmental employment, and in such
19
         capacity participated personally and
20
         substantially as a lawyer in the proceeding."
21
                   Paragraph (C) of the Canons goes on to
22
         say that "A judge subject to disqualification
23
         under this Rule, other than for bias or
24
         prejudice...may disclose on the record the basis
```

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of the judge's disqualification and may ask the parties and their lawyers to consider, outside the presence of the judge..., whether to waive disqualification. If, following the disclosure, the parties and lawyers agree, without participation by the judge..., that the judge should not be disqualified, the judge may participate in the proceeding. [And] the agreement shall be [put on] the record."

So, now that I've made the disclosure, for purposes of complying with and implementing this procedure, because we are a quasi-judicial body, I would like to recess this hearing so that the parties and their lawyers may consider, outside of the Commission's presence, the waiver of disqualification.

I propose that we recess for fifteen minutes. And, if you need additional time, to let Mr. Wind know. I will also say that you should — to the extent you need to have confidential communications about this, you should leave the virtual hearing room and go and confer with whomever you need to to reach a decision on this.

```
1
                    If, once we return and are on the
 2
         record, all parties and their lawyers agree to
 3
         waive the disqualification, then I will proceed
 4
         to preside in this matter. If not, we'll go from
 5
         there, and Commissioner Bailey will take over as
 6
         Presiding Officer.
 7
                    Is that okay with everybody?
                    [No verbal response.]
                   CHAIRWOMAN MARTIN: Okay. It's almost
 9
10
         10:15. So, why don't we say 10:30.
11
                   MR. DEXTER: Chairwoman, may I ask a
12
         question? I'm sorry to interrupt you.
1.3
                   CHAIRWOMAN MARTIN: Attorney Dexter.
14
                   MR. DEXTER: Again, my apologies for
15
         interrupting you.
16
                    Is the disqualification that we are to
17
         discuss related solely to the Concord Steam
18
         matter in this case or to the entire rate case?
19
                   CHAIRWOMAN MARTIN: It is related
20
         solely to the Concord Steam matter, the contract
21
         and the limited portion of that that I disclosed.
2.2
                   MR. DEXTER: Okay. Thanks for that
23
         clarification.
24
                    CHAIRWOMAN MARTIN:
                                        You're welcome.
```

Any other questions?

2.

1.3

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2.2

MR. SHEEHAN: I'm not sure I understood
Mr. Dexter's question and your answer. I
thought -- I interpreted Mr. Dexter's question as
saying "are you going to disqualify yourself only
for consideration of the Concord Steam matter or
from the whole case?" I understand the Concord
Steam matter is the source, but is it a complete
disqualification or a partial?

CHAIRWOMAN MARTIN: I understand. So,

I may have misunderstood the question here, if
the way you're interpreting it is the way

Attorney Dexter asked it.

So, I am not certain that there would be a way that we could proceed with me presiding where that issue remains in this case. And, so, I'm making the disqualification related to the entire case. If there were a way that the parties thought that could happen, and not be an interruption, then we could certainly consider it. But I think the most reasonable approach is to consider it a disqualification for this docket. And, if it were to be waived, it would apply to this entire docket.

```
1
                   MR. DEXTER: Well, thank you, Attorney
 2
         Sheehan, for asking the question, because I
 3
         misunderstood that completely. So, what we're
 4
         discussing then is the Chairwoman's exclusion
 5
         from the entire case on the basis of the Concord
 6
         Steam issue?
 7
                   CHAIRWOMAN MARTIN: Exactly. Okay.
         Well, it's 10:16 now. Why don't we say 10:30.
 8
         But, by all means, if you need more time, please
 9
10
         just let Mr. Wind know.
11
                   All right. Off the record, and we'll
12
         take a recess.
1.3
                    (Recess taken at 10:16 a.m. and the
14
                   hearing resumed at 10:33 a.m.)
15
                   CHAIRWOMAN MARTIN: All right.
16
         go back on the record. Okay. So, the parties
17
         have rejoined after consideration of whether
18
         waiver of disqualification should happen in this
19
         case. And I'd like to hear from the parties on
20
         the record, starting with Attorney Sheehan.
2.1
                   MR. SHEEHAN: Thank you. After
2.2
         consultation with my client --
23
                   CHAIRWOMAN MARTIN: Attorney Sheehan, I
24
         can't hear you.
```

```
1
                   MR. SHEEHAN: Hello?
 2
                   MR. DEXTER: I can hear you.
 3
                   CHAIRWOMAN MARTIN:
                                        It might be my
 4
         sound.
                 Give me a second to make sure it's not
 5
         me.
 6
                   Okay. Try again.
 7
                   MR. SHEEHAN: Check one.
                   CHAIRWOMAN MARTIN: Yes, it was me.
 8
                                                          Go
 9
         ahead.
10
                   MR. SHEEHAN: After consultation with
11
         my client, we agree to waive the disqualification
         that you've described in this docket.
12
1.3
                   Now we can't hear you.
                   CHAIRWOMAN MARTIN: You can't hear me.
14
15
         I'm doing really well today.
16
                   Okay. Great. Attorney Shute.
                   MS. SHUTE: The Office of the Consumer
17
18
         Advocate agrees to waive the disqualification.
19
                   CHAIRWOMAN MARTIN: Okay. Thank you.
20
         And Attorney Dexter.
2.1
                   MR. DEXTER: Staff agrees to waive the
2.2
         disqualification as well.
23
                   CHAIRWOMAN MARTIN: Okay. So, with
24
         that waiver, we will proceed with the case.
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1
         Thank you, everyone.
 2
                    All right. Any preliminary matters,
 3
         before we proceed with the witnesses?
 4
                    MR. SHEEHAN: Just a couple, Madam
 5
         Chair.
 6
                    As you saw from the filings, we
 7
         submitted five exhibits. And, as will be
         described in the hearing, we will only seek the
 8
         admission of 1, 3, and 5, and not 2 and 4.
 9
10
         have been some changes and corrections.
11
                    Second, I do have a brief opening that
12
         I'd like to make to sort of ground the Commission
1.3
         in what we're proposing today. We have reached
14
         an oral agreement with the parties. And it's a
15
         little different than a typical temporary rate
16
         case, because of the decoupling mechanism's
17
         impacts.
18
                    And we have Mr. Simek and Mr. Mullen
19
         ready to testify.
20
                    CHAIRWOMAN MARTIN: Okay. And do the
21
         other attorneys want to make opening statements
2.2
         as well?
23
                   MR. DEXTER: Staff doesn't have an
24
         opening statement.
```

MS. SHUTE: We can make our statement at the close or the opening, either is fine, whichever.

1.3

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CHAIRWOMAN MARTIN: Okay. Well, we'll let Liberty proceed. And, if you want to make one, just let me know.

Okay. Go ahead, Attorney Sheehan.
MR. SHEEHAN: Thank you.

The Company requested a temporary rate increase of \$6.5 million. If granted as filed, this temporary rate would cause approximately a 7 percent increase in current rates.

In discussions with Staff and OCA, we have discovered one miscalculation, which we fixed, but, more importantly, they proposed and we agreed to a better way to provide the Company with the temporary revenue increase in satisfaction of our temporary rate request, and to not have any rate increase for our customers. That is, we're now asking for temporary rates to be set at the existing rate level.

We can accomplish this due to the workings of the decoupling mechanism. In our last rate case, 17-048, the PUC approved a

1.3

2.2

decoupling mechanism, and set the revenue requirement for the Company, which has been increased a couple of times through CIBS cases. This revenue requirement amount is the number that the Company is allowed to recover, and the decoupling mechanism makes sure that the Company recovers that amount, no more/no less.

And, for purposes of this case today, that amount is 84 and a half million dollars per year. If we recover more, we have to return the excess to customers through the RDAF, the Revenue Decoupling Adjustment Factor, that is the true-up that occurs through the cost of gas proceeding.

If we recover less, we can impose a surcharge to bring us to that level again through the RDAF.

For several unanticipated reasons,
we -- let me back up. Part of the decoupling
process is that the Company's -- based on that
allowed revenue, we design rates and a revenue
per customer target that should get us to that
number. So, the Commission sets the 84 million,
and then the math people go to work and figure
out a revenue per customer amount to target and
the rates to get us there.

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For several unanticipated reasons, the rates that are in effect now are recovering much more than the allowed 84 and a half million dollars. In our first decoupling year, Fall of '18 to Fall of '19, we recovered I believe it was about \$7 million in excess of the allowed amount, which we then are returning to customers beginning with last year's cost of gas proceeding. In the second decoupling year, which was November 1 last year through the present, we again are over-recovering approximately \$5 million. The cost of gas filing we just made will reflect that we will return that \$5 million to customers over the future year.

So, if we -- so, under the decoupling mechanism, that \$5 million extra that was collected mostly during the test year of '19 is not revenue to the Company. It is money that we set aside, because we know it's above the allowed amount, and again return it to customers the following year.

The solution to the temporary rates that the parties have agreed to here is simply to allow the Company to keep this extra \$5 million

2.

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2.2

going forward. The current rates are generating that extra \$5 million. So, beginning October 1, 2020, the Company would be able to keep that \$5 million, plus the approved \$85 million base rates that gets us to roughly \$90 million at current rates are expected to yield. Customer rates will not increase.

So, that's sort of the odd situation we're in. That we are keeping rates the same, but the Company's allowed to retain that extra \$5 million.

Last, in order to implement this solution, the Company must reset its revenue per customer targets to match the new revenue target. I may not have said all that exactly right, but I'm giving you an outline of what Mr. Simek and Mr. Mullen will describe. And those new revenue per customer targets are what are contained in Exhibit 6.

So, with that, we're ready to have the witnesses walk us through that.

CHAIRWOMAN MARTIN: Can I interject?

Just I want to make sure we're all on the same page when it comes to the exhibits. You said

{DG 20-105} [RE: Temporary Rates] {09-16-20}

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that you had submitted "five exhibits", and then just referenced "Exhibit 6". I do have six exhibits.

And, so, can you just walk through again which ones you want admitted, and perhaps refer to them, so that we're all on the same page?

MR. SHEEHAN: Sure. I misspoke when I said "five".

testimony that was filed with the case. That is still the foundation of our request. It will be changed, obviously, today. Exhibit 2 we are withdrawing. Exhibit 3 is a summary of our Functional Cost Study. It has a number or two in it that are relevant here. Exhibit 4 is being withdrawn. Exhibit 5 is a summary of our initial request and our proposal here, and that will be the foundation of today's hearing, with some attachments. And Exhibit 6 are the revised revenue per customer targets that we will ask to be approved today.

CHAIRWOMAN MARTIN: Okay. Thank you for that clarification. Attorney Shute, did you

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1
         have something?
 2.
                   MS. SHUTE: Could I request a couple
         minute recess to speak with the Assistant
 3
 4
         Consumer Advocate please?
 5
                   CHAIRWOMAN MARTIN: Of course.
 6
         much time do you need? Five minutes?
 7
                   MS. SHUTE: I think five minutes is
 8
         going to be fine, yes.
 9
                   CHAIRWOMAN MARTIN: Okay. So, why
10
         don't we say 10:46.
11
                   MS. SHUTE: Okay. Thanks very much.
12
                   CHAIRWOMAN MARTIN: All right.
1.3
                    (Recess taken at 10:41 a.m. and the
14
                   hearing resumed at 10:49 a.m.)
15
                   CHAIRWOMAN MARTIN: Ms. Shute, are you
16
         all set?
                   Would you like to speak at this point?
17
                   MS. SHUTE: I'd like to just make two
18
         clarifying comments, and as our response to
19
         opening remarks of Attorney Sheehan.
20
                   CHAIRWOMAN MARTIN: Okay. Go ahead.
2.1
                   MS. SHUTE: Just to clarify that the
2.2
         OCA doesn't feel that we've addressed the issue
23
         of whether this is a better approach. But we do
24
         believe that it is the approach that is
```

1	appropriate for this settlement. And we intend
2	to discuss the approach for future rate cases
3	during the pendency of the docket.
4	And we also understand that the new RPC
5	would be temporary, as part of the temporary
6	rates, and that any further adjustments will be
7	made during permanent rates.
8	Thank you.
9	CHAIRWOMAN MARTIN: Okay. And,
10	Attorney Dexter, did you want to be heard at this
11	point now with respect to the others?
12	MR. DEXTER: No. Staff doesn't have
13	anything to add at this point.
14	CHAIRWOMAN MARTIN: Okay. Thank you.
15	Then, it's back to you, Mr. Sheehan, for your
16	witnesses.
17	MR. SHEEHAN: Correct. I guess they
18	need to be sworn in first.
19	CHAIRWOMAN MARTIN: Mr. Patnaude, can
20	you swear in the witnesses?
21	(Whereupon <b>Steven E. Mullen</b> and
22	<b>David B. Simek</b> were duly sworn by the
23	Court Reporter.)
24	STEVEN E. MULLEN, SWORN

## 1 DAVID B. SIMEK, SWORN 2 DIRECT EXAMINATION 3 BY MR. SHEEHAN: 4 Why don't we start with Mr. Mullen. Could you 5 please introduce yourself and your position with 6 the Company? 7 (Mullen) My name is Steven Mullen. I am the Α 8 Director of Rates and Regulatory Affairs for 9 Liberty Utilities Service Corp. And I am 10 responsible for rate and regulatory issues for 11 our utilities in New Hampshire, which include 12 EnergyNorth, as well as our gas utility in 1.3 Georgia, and another one in Upstate New York. 14 And you did not file the temporary rate testimony 15 in this docket, but have you been involved in the 16 discussions and work that have led to the 17 agreement we're presenting to the Commission here 18 today? 19 (Mullen) Yes, I have. Α 20 Mr. Simek, same question. Please introduce 21 yourself? 2.2 Α (Simek) My name is David Simek. I am the Manager 23 of Rates and Regulatory Affairs. I also work for 24 Liberty Utilities Services Corp.

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1
         You did file testimony in support of the
 2
         Company's initial temporary rate request, is that
 3
         correct?
 4
          (Simek) Yes.
 5
         And that's the document that we've marked as
 6
          "Exhibit 1". And I think it begins at Bates Page
 7
         001, through the various testimonies and
 8
         attachments, is that correct?
 9
    Α
          (Simek) Yes.
10
         And understanding that we have modified the
11
         Company's proposal here, standing alone, do you
12
         have any corrections to the initial testimony as
1.3
         it was filed? Meaning are any of those
14
         numbers --
15
         (Simek) No.
    Α
16
         Okay.
    Q
17
    Α
          (Simek) No, I do not.
18
         But you do -- you are prepared today to discuss
19
         the terms of the modified proposal that we have
20
         been able to reach over the last couple of weeks?
21
         (Simek) Yes.
    Α
22
         And, so, for the record, do you adopt your
23
         initial testimony, Exhibit 1, as your sworn
24
         testimony today?
```

- 1 (Simek) I do. 2 Let's go briefly over the exhibits that we were 3 going to ask to be admitted today. And the next 4 one, after your testimony, is Exhibit 3. Can you 5 just tell us what Exhibit 3 is, the Functional 6 Cost Study? 7 (Simek) Yes. The Functional Cost Study, the Α 8 purpose of that is to separate what, basically, 9 the revenues and/or costs are by function. 10 the purpose of this temp. hearing today, what we were looking at, and the reason why we submitted 11 12 this exhibit, was to show, in Exhibit 3, on Line 13 25, there was "\$2,009,487" that -- of revenue 14 that is specifically related to the cost of gas. 15 And really, the only purpose here was to include 16 that to show that that's what our study shows the 17 portion related to the cost of gas is this \$2 18 million. And that the difference between that 19 2 million and what we currently have in our 20 tariff on Page 17, of "\$1,980,428", that \$29,059 21 is included in Exhibit 5, which I will explain in
  - But I just wanted to add the point of having Exhibit 3 here was to show how that 29,000

22

23

24

a moment.

## [WITNESS PANEL: Mullen|Simek]

came about that is included in Exhibit 5. 1 2 Thank you. Exhibit 4 we will not seek admission 3 So, could you tell us what Exhibit 5 is? 4 (Simek) Yes. So, Exhibit 5 includes two 5 sections, one for "Temporary" and then just a 6 brief one for "Permanent". And there's three 7 columns for "Temporary". The first column -- I'm sorry, this is 8 9 for Exhibit 5, Page 1. The first column shows 10 the original booked revenue requirement and the 11 calculated revenue requirement. Meaning that we initially had calculated "95,627,197", which is 12 1.3 included in bold in the first column. And that's 14 our calculated revenue requirement that was 15 included in our filing. It's on Bates II-017 in 16 the filing. And it's also included as the first

Q Mr. Simek, in a rate case that did not have the features that we're talking about today, is what's reflected in that first column, would that be the "normal" calculation of a temporary rate request?

in Exhibit 5 as well.

page of -- on Bates II-017 is included as Page 2

17

18

19

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23

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A (Simek) Yes. What we did, and we did, and it's

```
1
         summarized in this first column, what is
 2
         typically done for a rate filing when we are not
 3
         looking at decoupling. So, we took our booked
 4
         revenues that were actually on the books, and
 5
         compared it to our calculated revenue
 6
         requirement. And, from there, we came up with
 7
         that increase of 9.8 million.
 8
         And, for purposes of this case, when we filed
 9
         that temporary rate request, we chose to reduce
10
         that amount by the 3 million and change reflected
11
         on that first column, is that correct?
12
         (Simek) Correct.
1.3
         And that's how we came to our proposed $6 million
14
         temporary rate increase?
15
    Α
         (Simek) Correct.
16
         And, as you have on the bottom of that column, we
17
         have approximately a 7 and a half percent
18
         increase to existing rates?
19
         (Simek) Correct.
    Α
20
         Can you tell us, just to identify what other
21
         revenue consists of?
2.2
    Α
         (Simek) Yes. Mostly special contract revenue, it
23
         would also include fees, I believe, like late
24
         fees and other miscellaneous-type fees.
```

```
1
         Under the label of "Decoupling Revenue", there's
 2
         a zero there. How did the Company treat the
 3
         decoupling, meaning the extra money, if you will,
 4
         in this initial calculation?
 5
         (Simek) In the initial calculation, we had
 6
         booked -- it was calculated that we needed to
 7
         give back to customers $4,965,231 due to
 8
         decoupling. That means that we had
         over-collected from the allowed revenue that was
 9
10
         allowed in DG 17-048. And, so, the way it was
         booked was that we never did book that money.
11
12
         So, column one, again, just ties to what was
13
         shown on the Company's books.
14
                   We never booked that additional
15
         decoupling of almost $5 million. We ended up
16
         deferring it, and are including it in the Revenue
17
         Decoupling Adjustment Factor, as you had
18
         mentioned in your opening, and gave that -- and
19
         is in the process of giving that back to
20
         customers.
21
         So, in the cost of gas filing the Company just
22
         made, which we'll have a hearing in a month or
23
         so, the Company is going to ship -- will give
         that $5 million back to customers through the
24
```

## [WITNESS PANEL: Mullen|Simek]

1 adjustment factor going forward? 2 (Simek) Correct. 3 Okay. Please explain to us what the second 4 column consists of titled "Updated Calculation". 5 (Simek) So, the second column takes into account 6 the approach that we had agreed upon with both 7 the OCA and Staff on how to recognize revenue for rate purposes for temporary rates. So, what we 9 did is, you can see we kept the Distribution Operating Income the same, at the "84,591,458", 10 11 but we are adding back decoupling revenue. By 12 adding back the decoupling revenue, that is 13 because current rates are actually bringing in 14 that additional \$4.9 million, yet, again, we were 15 not recognizing that on our books because we 16 couldn't keep it. So, we're adding it back in 17 for rate purposes, because the rates do bring in 18 that amount of money. 19 The line below that, "Low Income 20 Revenue", this is revenue that is not collected 21 through distribution rates, it's actually 22 collected through the LDAC mechanism. But the 23 way our accounting works is that that revenue 24 effectively falls to the bottom line for the

Company, and, for rate purposes, it should be 1 2 recognized as distribution revenue, or at least 3 as revenue, so that it's revenue that the Company 4 does currently get. 5 Let me stop you there for a minute, Mr. Simek. 6 Just an explanation, this "Low Income Revenue" 7 represents the Company's recovery of discounts it offers its low-income customers? 8 9 (Simek) Correct. 10 So, we get less money from low-income customers 11 under that program, and we are allowed to recover 12 it through this factor that was in the cost of 13 gas? 14 (Simek) Well, within the LDAC, yes. 15 Correct. Okay. And what you're just showing 16 here is that, although it's not collected through 17 distribution rates, is why it is collected, we do 18 receive it, so it should be included as part of 19 our overall revenue? 20 (Simek) Correct. For the "Production Cost 21 Increase", the "29,059", that is the adjustment 22 that I was speaking of, that was the difference 23 between what was included on Exhibit 3 and the 24 amount that was included in a previous

#### [WITNESS PANEL: Mullen|Simek]

settlement, that was included in our tariff, and that's 29,059.

And, from there, our calculated revenue increase for temporary rates would have been — was only "2,748,766". And, as you can see, the "Total Calculated Revenue Requirement", in bold there, is at 95 million, very similar to what was in our original filing, at 95 million. And, if we were to move forward and get the temporary rates approved at that, it would have been a 2.96 percent increase. But, as you had said during your opening, the Company is not seeking to increase rates. And that analysis is shown in column three. It's all the same numbers that are included in column two, except the proposed revenue increase is zero.

So, at this time, we are not seeking that recovery. And, so, the percentage increase, at the very last line there, is zero percent.

So, what is the precise number that the Company is requesting as its allowed revenue under

- is requesting as its arrowed revenue a
- temporary rates?
- 23 A (Simek) \$92,890,325. I'd like to point out
- 24 that --

1.3

```
1
         Go ahead.
 2
         (Simek) -- Page 2 of this exhibit is a page --
 3
         the first column here is a different version of
 4
         showing the same numbers, and this page was just
 5
         a summary what's included in Page 2. And then,
 6
         the third page of this exhibit shows what was
 7
         included in the third column, just for comparison
 8
         purposes.
         So, Exhibit 5, Page 2, is the support for the
 9
    Q
10
         first column. And Exhibit 5, Page 3, is the
11
         support for the third column. Is that right?
12
         (Simek) Correct.
13
         Okay. If the Commission were to approve
14
         92,890,325 as the revenue under the temporary
15
         rate order, how would the Company go about
16
         collecting that money? What would we do to make
17
         sure that we get that money?
18
         (Simek) The Company would need to adjust the
    Α
19
         revenue per customer that was calculated at
20
         these -- calculated using the billing
21
         determinants that were determined during the test
22
         year. So, actual customer accounts and usage
23
         that was used during the test year, we would
24
         update our revenue per customer based on those
```

1 amounts. 2 So, that would be an update from the billing 3 determinants that were established in the old 4 rate case? 5 (Simek) Correct. And we would be using those 6 billing determinants that were determined during 7 test year 2019, and that would be on a temporary 8 basis. And, throughout the proceeding, that may 9 or may not change, and then the permanents would, 10 you know, adjust accordingly. 11 What would happen if the Commission approved the 12 92,890,000 as the revenue target, but did not 13 approve the updated revenue per customer amount 14 in the tariffs? 15 (Simek) Then, the Company would continue to Α 16 accumulate that large over-collection, the amount 17 above the allowed revenue. And the Company would 18 then just be giving back another large amount of 19 money through the Revenue Decoupling Adjustment 20 Factor next year. 21 And absent an update of the revenue per customer 22 targets, would the Company actually end up 23 collecting the 92,890,000 under current rates? 24 (Simek) The Company would not be able to end up

with 92,890,325, no. Based on the three -there's three factors of why the decoupling
mechanism currently, that was approved in DG
17-048, why the billing determinants need to be
adjusted.

Briefly, I can go through those. Some of those had to do with some errors that were made in the original calculation. There was also a customer reclassification post the 2016 test year. And then, there was also, which is the largest reason for this large over-collection, which has to do with customer use has increased.

So, take all three of those into account, they have all been corrected and in place in the 2019 test year. So, it does make sense that we adjust the test year and the revenue per customer accordingly here, so we can eliminate that larger over-collection, and allow the Company to receive the 92,890,325, if that's the revenue amount that's approved.

And you mentioned the adjustment to the revenue per customers that we're proposing here. Does the Company anticipate that the parties will investigate those calculations and perhaps

```
1
         propose different revenue per customer amounts at
 2
         the close of this case?
 3
    Α
         (Simek) Yes, we do.
 4
         What would happen if the -- strike that.
 5
                The proposed revenue per customer targets
 6
         that we're seeking approval of here is contained
 7
         in Exhibit 6, is that correct?
 8
         (Simek) Correct.
 9
         Okay. What happens if the Commission approves
10
         the requested revenue level of 92.8 million, and
11
         approves these revised revenue per customer
12
         targets, if we still end up collecting much more
13
         or more than the 92 million, what would happen?
14
         (Simek) If we collected more than the 92 million,
15
         we would then go ahead and give that back to
16
         customers through the Revenue Decoupling
17
         Adjustment Factor.
18
         Just like we're doing now with the $5 million?
19
         (Simek) Correct.
    Α
20
         And the hope, obviously, is that, if we
21
         over-collect, it will be a number much smaller
22
         than that?
         (Simek) Correct. And that's the point of
23
24
         adjusting the revenue per customer amounts.
```

## [WITNESS PANEL: Mullen|Simek]

1 CHAIRWOMAN MARTIN: Attorney Sheehan, 2 you went on mute. 3 MR. SHEEHAN: Sorry. 4 BY MR. SHEEHAN: 5 Mr. Mullen, I haven't directed any questions to 6 you today. And I was wondering if there's 7 anything further you'd like to add to the discussion I've just had with Mr. Simek? 8 9 (Mullen) So, I think that, you know, it's been 10 interesting for all of us to go through this, 11 through this discussion. And it was helpful to 12 get everybody's input on this. Because this is a 1.3 new -- with this decoupling mechanism, it does 14 create a new, as I say it, a new way of looking 15 at things. And that's really because, here we'd 16 be adjusting the Company's revenues without 17 increasing rates. 18 Now, I've been doing this for quite a 19 while. And, you know, that is -- that is 20 something different. But that all really has to 21 do with -- there's really a couple of pieces to 22 decoupling. There is the rate side of it and 23 then the accounting side of it. And all this was 24 laid out in our tariff and what got approved last

```
1
         time. And, so, if you follow what's in the
 2
         tariff, this is the way that it works. And, so,
 3
         maybe by adjusting the revenue per customer
 4
         amounts, our monthly adjustment on the books that
 5
         adjust our revenues, when you compare actual
 6
         versus allowed, should be much smaller by
 7
         bringing things more in line.
                    MR. SHEEHAN: Thank you. I have no
 8
         further questions for these witnesses.
 9
10
                    CHAIRWOMAN MARTIN: Okay. Attorney
11
         Shute, do you have questions?
12
                    MS. SHUTE: I do not.
1.3
                    CHAIRWOMAN MARTIN: All right.
14
         Attorney Dexter?
15
                    MR. DEXTER: I just have a couple of
16
         questions.
17
                       CROSS-EXAMINATION
18
    BY MR. DEXTER:
19
         Mr. Simek or Mr. Mullen, it was always understood
20
         that, when the revenue -- when the decoupling
21
         mechanism was adopted, that revenue per customer
22
         targets would be updated with each rate case,
23
         correct?
24
         (Simek) Correct.
```

```
1
         So, this proposal to update the revenue per
 2
         customer targets isn't really anything out of the
 3
         ordinary, it's new, but it was contemplated in
 4
         the decoupling mechanism as approved. Is that
 5
         right?
 6
         (Simek) Yes, it is.
 7
         Okay. And I just have -- there's something I
         noticed on the exhibits, I apologize to Liberty
 8
         and the others for not noticing this earlier, but
 9
         on Exhibit 5, Line 1, is labeled "Distribution
10
11
         Operating Income". Shouldn't that be
         "Distribution Operating Revenues"?
12
1.3
         (Mullen) Yes, it should.
    Α
14
                   MR. DEXTER: Okay. That's what I
15
         thought. But, just so that the schedules are
16
         consistent, I wanted to point that out. I just
17
         noticed it this morning in the hearing.
18
                    Those are all the questions I have,
19
         Chairwoman.
20
                   CHAIRWOMAN MARTIN: All right. Thank
21
         you.
22
                   Commissioner Bailey, do you have
23
         questions?
24
                   CMSR. BAILEY: Yes.
                                         Thank you.
```

1 BY CMSR. BAILEY: 2. I just want to make sure I understand this. 3 proposal is to change the revenue per customer 4 amount on a temporary basis, is that correct? 5 (Mullen) Yes. 6 So, if the rate case ultimately determines that 7 the revenue per customer number should be lower 8 than what we're setting as a temporary rate, all the revenue that was collected would be 9 10 reconciled and returned after the case is over, 11 is that correct? 12 (Mullen) There would be a reconciliation, as 1.3 there are in other cases, yes. So, ultimately, 14 at the end of the case, it's most likely that the 15 revenue per customer amounts will change. But 16 this is a way of, on the Company's books for 17 purposes of recording revenue on a temporary 18 basis, that rather than come up with these 19 larger -- rather than increasing rates a lot more 20 now, and then giving back a lot more, this is 21 much better for customers, in terms of keeping 2.2 the rates level as to where they are. And it 23 still allows for the Company's revenues on the 24 books to be brought up to a level to help with

```
our earnings deficiency.
 1
 2
         Okay. Thank you. If there wasn't an
 3
         over-collection going on right now, would this be
 4
         a mechanism to -- would this be how we would
 5
         increase temporary rates, if the revenue needed
 6
         to be increased, we would approve an increase in
 7
         the revenue per customer, or would it happen some
 8
         other way?
 9
         (Mullen) Well, typically, what happens, and just,
10
         for instance, when we had the CIBS mechanism,
11
         there would be an increase in revenues that was
12
         allowed, and at that time the revenue per
13
         customer amounts are adjusted, which is
14
         consistent with our tariff that says that every
15
         time there's a distribution rate change, the
16
         revenue per customer amounts are adjusted.
17
                    So, it really would -- there would be
18
         an approved increase in revenues, but, in order
19
         to get there, you would have to adjust the
20
         revenue per customer amounts.
21
                   CMSR. BAILEY: Okay. Thank you.
                                                      Let
22
         me just check my notes. Okay. Thank you.
23
         That's all I have.
24
                    CHAIRWOMAN MARTIN: Commissioner
```

```
1
         Giaimo, do you have questions?
 2
                   CMSR. GIAIMO: I think I have a couple.
 3
    BY CMSR. GIAIMO:
 4
         So, assuming that there was a deficiency, a
 5
         deficiency to be made up, and absent this rate
 6
         case, would the ratepayers -- how much money
 7
         would the ratepayers get back? They would get
         back the $5$ million, which would equal about a 7
 8
         percent decrease in their bills?
 9
10
         (Simek) I'm not sure I fully understood the
11
         question. But if we -- I think you asked, if we
12
         increase the rates, in order to accommodate what
1.3
         the Company needs, that we would then accumulate
14
         also, under the current revenue per customer, we
15
         would also accumulate a large over-collection,
16
         which we would then need to give back to
17
         customers.
18
         Right. And that would be in the tune of $5
    Q
19
         million, is that right?
20
         (Simek) Approximately, yes.
21
         Okay. So, assume that there wasn't a revenue
22
         deficiency. How would the $5 million that's
         getting returned, what would that look like on a
23
24
         customer bill? Would it be about a 7 percent
```

```
1
         decrease?
 2
                    CHAIRWOMAN MARTIN: Mr. Simek, you're
 3
         on mute.
 4
                    WITNESS SIMEK: Yes.
                                          Sorry. I was
 5
         still trying to think of how to respond.
 6
    BY THE WITNESS:
 7
         (Simek) So, if there wasn't an increase -- could
 8
         you repeat that again please?
    BY CMSR. GIAIMO:
 9
10
         I'm just wondering what the impact would be,
11
         assuming that there was no deficiency? Assuming
12
         that you were getting your necessary revenue
1.3
         requirement. If $5 million was to be returned
14
         back to -- which represents the over-collection,
15
         what would the bill impact be?
16
         (Simek) Yes. It would be that approximate 7
17
         percent.
18
         Thank you.
19
         (Simek) Your welcome.
    Α
20
         My understanding is, based on, Mr. Simek, your
21
         testimony, basically, there's been a lot of
22
         capital investments post 17-048. Can you just
23
         give us a high-level overview of what those
24
         were?
```

A (Simek) I believe that the Company had invested I believe it was around \$90 million post-test year 2016. A large portion of that investment was due to the CIBS Program, but then there was a lot of non-growth related investments as well.

I don't necessarily have all the details. I don't know how far you would like me to go.

- Q Were there any big projects specifically involved in that or is it a lot of little projects that get you to the 90 million?
- A (Mullen) If I could, Commissioner, those projects are described in the Testimony of Brian Frost,

  Robert Mostone and Heather Tebbetts that's part of the case. So, there's a lot more detail in there. You know, we could pull that up and take a refresher of that.

But I think a lot of it was, you know, main replacements and, you know, our standard business-as-usual type of projects. I mean, there wasn't -- I'm trying to think if there was really anything out-of-the-ordinary that was in there and nothing is popping in my head. But the details are really contained in that testimony.

```
1
               And I did know that. I was just wondering,
 2
         in general, what they were. And if, for the most
 3
         part, they were mostly main replacements, that's
         the answer to my question, and I appreciate that.
 4
 5
                   And I quess -- I quess my last question
 6
         is, on Bates 008, and you don't need to go there,
 7
         but I'm reading from Mr. Simek's testimony, it
         says "the customers" -- "the Company's customer
 8
 9
         base [has grown] two or three percent each year."
10
         I just want to make sure that I do I understand,
11
         that that's headcount or meter count, not
12
         necessarily representative of the total
13
         consumption of gas, is that right?
14
         (Simek) I believe that's per bill. So, the number
         of bills is the customer count.
15
16
         Okay. And do you know off the top of your head
17
         whether or not consumption has risen equally, at
18
         a two or three percent increase?
19
         (Simek) Unfortunately, I do not.
    Α
20
                    CMSR. GIAIMO: That's fine. All right.
         No, I appreciate the honesty. Thank you.
21
                   WITNESS SIMEK:
22
                                    Thank you.
23
                   CMSR. GIAIMO: Madam Chair, those are
24
         all the questions I have.
```

```
1
                   CHAIRWOMAN MARTIN: Okay. Thank you.
 2
         And I don't have any other questions.
 3
                   So, Attorney Sheehan, if you have
 4
         redirect, please go ahead.
 5
                   MR. SHEEHAN: I do not. Thank you.
 6
                   CHAIRWOMAN MARTIN: Okay. Then, these
 7
         witnesses -- or, these witnesses are excused.
         And I understand the OCA has witnesses as well?
                   MS. SHUTE: Unless the Commissioners
 9
10
         have questions for Dr. Chattopadhyay, we have no
         statements to make at this time from the witness.
11
12
                   CHAIRWOMAN MARTIN: Okay. Any
1.3
         questions from the Commissioners? Would you like
14
         the witness to be sworn?
15
                   CMSR. GIAIMO: That's not necessary for
16
         me, Madam Chair.
17
                   CMSR. BAILEY: If the witness were
18
         sworn, I would ask him a few questions. But I
19
         think I understand the Company's proposal. So, I
         assume that the OCA is supporting it. And, so, I
20
21
         don't need to ask Dr. Chattopadhyay any
2.2
         questions. Thank you.
23
                   CHAIRWOMAN MARTIN: Okay. Actually, I
24
         mean, rather than putting on the witness, could
```

```
1
         we just hear from you, Attorney Shute, to confirm
 2
         that, before we move forward without your
 3
         witness?
                                      I will confirm that
 4
                   MS. SHUTE: Yes.
 5
         the OCA supports this, these changes to the RPC
 6
         and the temporary rates, and maintaining
 7
         temporary rates as -- maintaining current rates
         as temporary rates.
 9
                   Do you want me to give my statement
10
         now, was that what you were asking? Or, are you
11
         just asking me to confirm that to Commissioner
12
         Bailey? Yes?
1.3
                   CHAIRWOMAN MARTIN: Yes.
14
                   MS. SHUTE: Yes.
15
                   CHAIRWOMAN MARTIN: I just didn't want
16
         to move away from the witness without having that
17
         confirmed.
                   MS. SHUTE: Okay.
18
19
                   CHAIRWOMAN MARTIN: All right.
                                                    Then,
20
         if there is nothing else we need to do before
21
         closings, let me know? Yes, Attorney Dexter.
2.2
                   MR. DEXTER:
                                 Thank you. I wanted to
23
         make the same offer for the Commissioners, if
24
         they have questions for Mr. Iqbal or Mr. Frink,
```

```
1
         they are available. I don't have any questions
 2
         myself for them by way of direct, but I wanted to
 3
         offer the Bench the opportunity to question Staff
 4
         witnesses, if they wanted to.
 5
                    CHAIRWOMAN MARTIN: All right.
 6
         Commissioners, do you want to hear from the
 7
         Staff?
                   CMSR. BAILEY: I have the same question
 8
         to Staff. If Staff is supporting the proposal,
 9
         as explained by the Company, then I don't have
10
11
         any additional questions for Staff.
                   MR. DEXTER: Yes. I can confirm that
12
1.3
         Staff will be supporting the proposal.
                   CHAIRWOMAN MARTIN: Commissioner
14
15
         Giaimo?
16
                   CMSR. GIAIMO: No. So, I'm all set.
17
         don't need them sworn in and testify
18
         specifically. Thank you.
19
                   CHAIRWOMAN MARTIN: Okay. Thank you.
20
         Then, I think we just need to admit Exhibits 1,
21
         3, 5, and 6, without objection, and admit them as
2.2
         full exhibits, and we can proceed with closings.
23
                   All right. Attorney Shute, would you
         like to start?
24
```

MS. SHUTE: Thank you, Chairwoman Martin.

2.

1.3

2.2

While the Office of the Consumer

Advocate had concerns with the original temporary rate filing, the OCA's Assistant Consumer

Advocate, Dr. Pradip Chattopadhyay, and Al-Azad Iqbal, from Staff's Gas and Water Division, worked with the Company to establish the modifications presented today. With these changes established by that work, we believe it is fair for temporary rates to be set as current rates.

Because this is the first time that a rate case is addressing an existing decoupling mechanism, we will work with the Staff and the Company to establish written protocols to be used as guidelines in future cases. The question of how to address the change in the RPC in a temporary phase for future cases would also be addressed to determine whether or not a change in the RPC in a temporary rate case is the right approach or under what conditions that might be appropriate.

However, we do agree under these

circumstances, which includes the magnitude of this over-collection, that updating the RPC is appropriate for these temporary rates. And we do recommend the Commission accept the Company's request.

Thank you.

2.

1.3

2.2

CHAIRWOMAN MARTIN: Okay. Thank you. Attorney Dexter.

MR. DEXTER: Thank you.

Staff is pleased to support the notion that the temporary rates will be set at existing rates. We are supportive of the updating of the revenue per customer targets at this time, given the magnitudes of the over-collections that have been happening in the decoupling mechanism, which I don't think were foreseen when the mechanism was set up.

We take comfort in the fact that both these recommendations are, in fact, temporary, as this is the temporary rate phase, and will be reviewed in the permanent case. And, in the case of temporary rates, a traditional recoupment mechanism will take place pursuant to statute. And, through the revenue decoupling mechanism,

1

2.

3

4

5

6

7

8

9

10

11

12

1.3

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18

19

20

21

2.2

23

24

any adjustment to the revenue per customer targets will ultimately be made based on the final revenue per customer targets set in the permanent rate case. This is, in fact, a temporary fix. So, with those statements, Staff is supportive of the Company's proposal. CHAIRWOMAN MARTIN: Okay. Thank you. And Attorney Sheehan. Thank you. I do not MR. SHEEHAN: disagree with anything Attorneys Shute and Dexter said just now, and they all make sense, and seems to be the appropriate way to address how we treat this going forward. We have two requests of the Commission,

We have two requests of the Commission, as outlined in my opening, and I will not repeat that opening here.

First, we ask the Commission to set the Company's revenue requirement at 92,890,325, as shown on Exhibit 5, Page 1, to be in effect during the pendency of this docket. As discussed during today's hearing, this revenue can be generated from existing distribution rates by adjusting other underlying rate components,

2.

1.3

2.2

primarily the RPC targets. So, there's no need to change current rates.

Second, the Company asks the Commission to approve the RPC targets contained in Exhibit 6, which will enable the Company to collect and retain the above revenue requirement. The Company only asks that the Commission approve the revenue requirement and the RPC targets on a temporary rates. We understand that any further necessary adjustments to the RPC targets will occur at the close of this case, based on Staff's and the OCA's investigation into the RPC calculations, based on additional data available by the time this docket is resolved. And, of course, the Commission will likely be asked to approve a different permanent rate revenue requirement at the close of this case.

And, so, I have to close by saying how pleasantly, hopefully not unique, the conversation occurred between the parties leading up to this. The people on this hearing now, plus a few in the waiting room, have literally spent ten or twenty hours in meetings over the last two weeks working through those issues, as we're all

1 educating each other on the quirks, and not so 2 much "quirk", but just understanding how this 3 decoupling mechanism will play out going forward. 4 It was -- they were all sometimes talking past 5 each other, as we were trying to educate each 6 other. And it was a very good conversation. think this is a very good result. 7 And, as Ms. Shute said, we should 8 probably formalize some of the thoughts we had 9 through this process, so we don't have to 10 11 recreate the wheel the next time around. 12 So, thank you. 1.3 CHAIRWOMAN MARTIN: Okay. Thank you, 14 everyone. I would like to say also thank you for 15 16 the clear collaboration that took place here, and 17 resulted in an innovative proposal today. 18 We will take the matter under 19 advisement and issue an order as soon as 20 possible. Thank you. Have a good day. We are 21 adjourned. 2.2 (Whereupon the hearing was adjourned 23 at 11:29 a.m.) 24